

HEALTHCARE  
RESPONSIVE  
SERVICES  
RELIABILITY



RESULTS  
INNOVATIVE  
EXPERIENCED



# WHO we are

## About Spectrum Healthcare Resources:

Spectrum Healthcare Resources was established in 1988 to deliver systems and processes designed to meet the unique needs of Military and VA Health Systems. Spectrum is a leading organization that provides physician and clinical staffing and management services to United States Military Treatment Facilities, VA clinics and other federal agencies through various contracting vehicles. A Joint Commission Certified Health Care Staffing Services firm, Spectrum is the military staffing division of TeamHealth, a nationwide organization that serves 540 civilian and military hospitals with a team of 5,500 affiliated health care professionals.

Spectrum's mission to provide leading health care staffing and management services to the Military, Veteran Affairs and Federal Health Systems is founded on these guiding principles:

### Strategic Recruitment:

Spectrum has a proactive nationwide reach that has proven successful in recruiting highly sought after health care professionals in an efficient manner to meet your needs.

### High Caliber Health Care:

Spectrum's fiscally responsible approach, while providing high quality patient care, helps optimize the utilization of your facilities and increases access to care for beneficiaries.

### Responsive Services:

Geographically focused teams and strategically placed regional offices allow Spectrum to respond to clients' specific needs effectively and efficiently.

# WHAT we do

## Proactive Recruitment

Spectrum and our predecessor companies have over 40 years of experience staffing physicians, midlevel providers, nurses and support staff in a vast array of specialties from Anesthesia to Primary care, including unique areas, such as Maternal Fetal Medicine and Child Psychiatry.

Spectrum has invested in state-of-the-art contact database management technology to house and organize a rapidly growing candidate pool of over 14,500 applicants. We have access to an American Medical Association populated database of hundreds of thousands of physicians.

Our experienced recruitment staff skillfully uses databases, established candidate pools and referral networks to efficiently identify the proper match for our customers' needs.

Our Medical Leadership currently practices at Treatment Facilities and screens every provider candidate to confirm that our clients' needs are met with individuals well-suited to fill the position and minimize turnover.

Spectrum averages under 90 days to fill Physician and midlevel providers.

## Credentialing and Recredentialing Standards

Each Spectrum provider and employee is screened under the standards of the strict credentialing requirements of the Department of Defense and the National committee on Quality Assurance (NCQA).

Spectrum has full time staff solely dedicated to credentialing and recredentialing. They provide one-on-one assistance to candidates, saving time and getting the physician or provider on-board faster. Spectrum's electronic monitoring of credentials ensures a timely, accurate process.

On average, we can credential support staff in under 30 days and provider positions in under 45 days from approximately the time when the contract is signed to when the packet is sent to the customer.

## Replacement Coverage

Spectrum recruits for replacement coverage as a routine service for clients. We screen qualified candidates as PRN replacements and for future positions while recruiting for current needs.

Seamless coverage and reliable service are achieved through Spectrum's already established PRN pools at many of the locations we serve.

## Spectrum Offers a Full Compliment of Services:

**Market Research:** Analyze current workload and costs of health care in the community to evaluate the impact and benefits of a project.

**Practice Consulting:** Advise management in such areas as practice design, facility optimization, patient scheduling, provider reimbursement (including capitation) and staff planning and policies.

**Needs Assessment:** Apply technical experience to determine the intricate components involved in providing the proposed service.

**Projection Analysis:** Perform detailed case study to evaluate required resources, variables and outcomes of the proposed business plan and alternatives to determine which course of action exhibits the greatest savings or cost avoidance.

**Medical Leadership:** Attain first-hand knowledge of facility climate through Medical Directors who work in the same clinical settings as the health care staff.

**Project Administration:** Manage daily operations and handle situations as they arise quickly and effectively and support strategically placed on-site and regional field staff with experienced, functionally integrated corpo-

rate teams.

**Behavioral Health Services:** Staff health care professionals experienced in Behavioral Health specialties including: Psychiatrists, Psychologists, Neuropsychologists, Psychiatric Nurse Practitioners, Mental Health Nurses and Psychiatric Technicians.

# HOW we support you

## Delivering A Positive Patient Experience

Spectrum places highly trained and knowledgeable health professionals that care for the entire patient, not just what made them seek treatment. They regard each person with respect and compassion, communicating effectively to listen and comprehensively answer questions.

Our skilled professionals are able to draw from field research, conferring with peers and their own experiences to succinctly and effectively treat patients.

## Driving Population Health

We recognize the importance of an overall healthy population

to our customers. We can draw upon over 40 years of organizational experience and staff physicians, midlevel providers and support staff in both Primary Care and a variety of specialties to fit your specific needs.

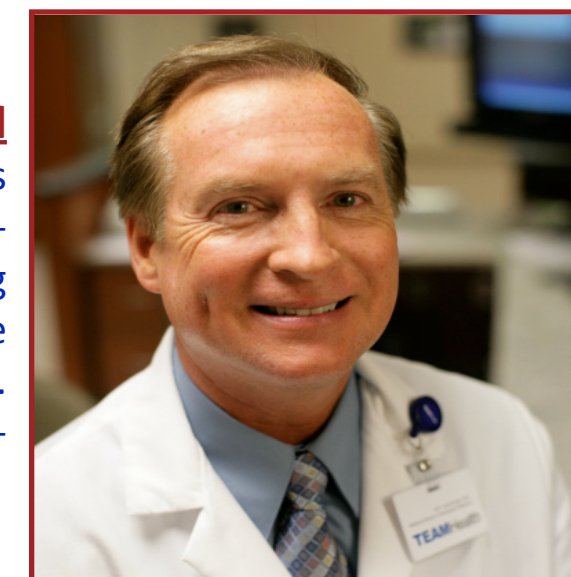
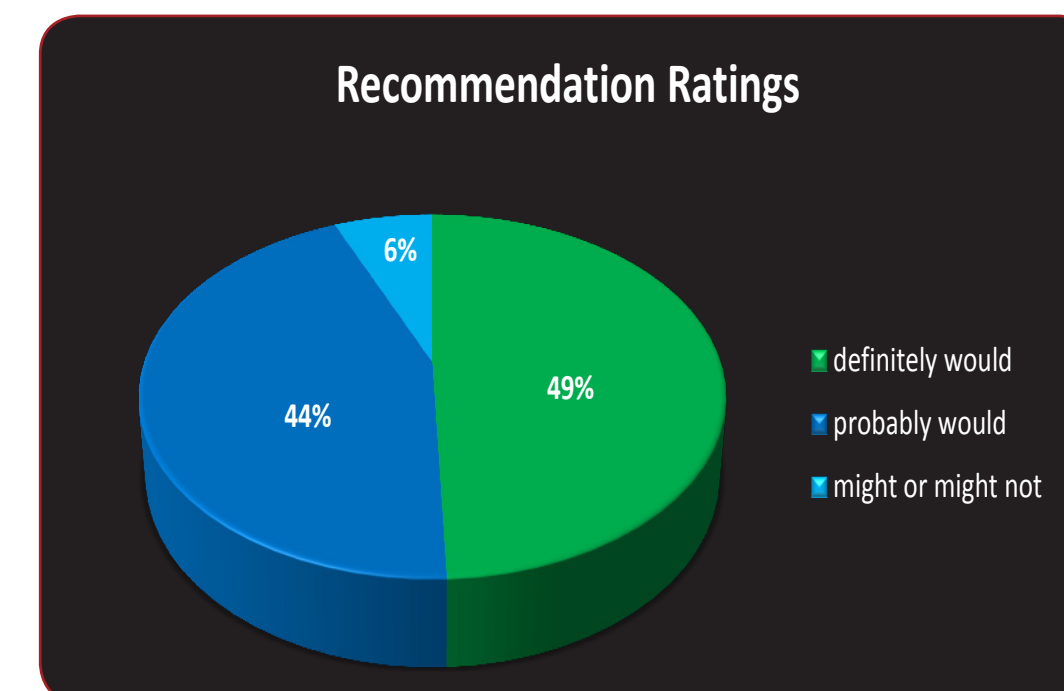
Furthermore, we have the experience in supplementary services such as physical rehabilitation, health and wellness, medical management and behavioral health.

## Contributing to Cost Control

Spectrum presents our clients with fiscally responsible, viable alternatives to sending beneficiaries to the private sector in order to receive care. The vast portfolio of special-

ties we staff and services we supply, allows your facilities to keep more care in house, thus driving costs down.

We have the experience and stability to offer a consistent product of high quality, while operating efficiently allows us to maintain the flexibility to swiftly and effectively meet your needs.

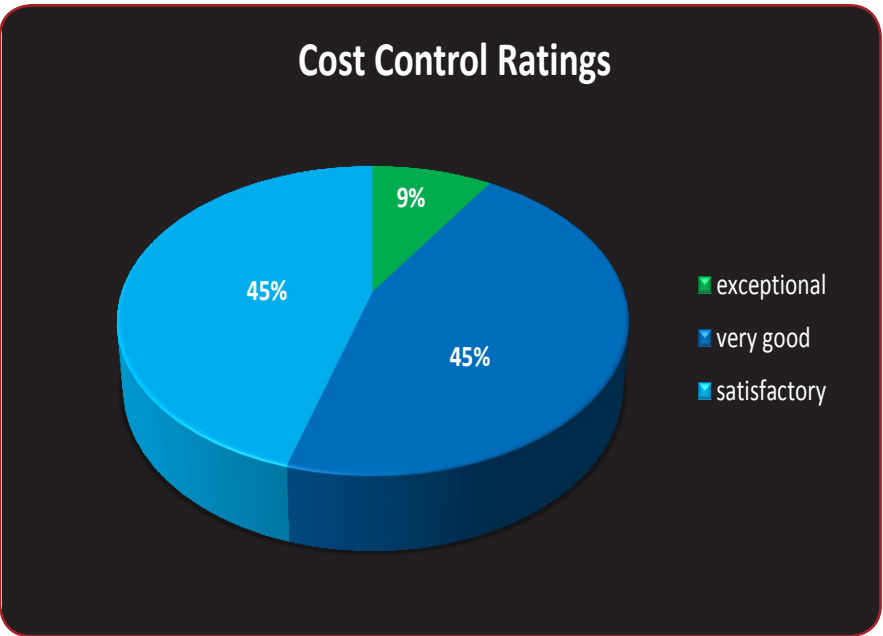


INNOVATIVE  
JOINT COMMISSION  
CERTIFIED  
STRATEGIC

# WHY choose spectrum

**Fiscal Responsibility and Cost Control**

Spectrum is able to augment existing Treatment Facility services to allow the care to be provided within the facility at a lower cost compared to what the government would pay to purchase the care in the community.

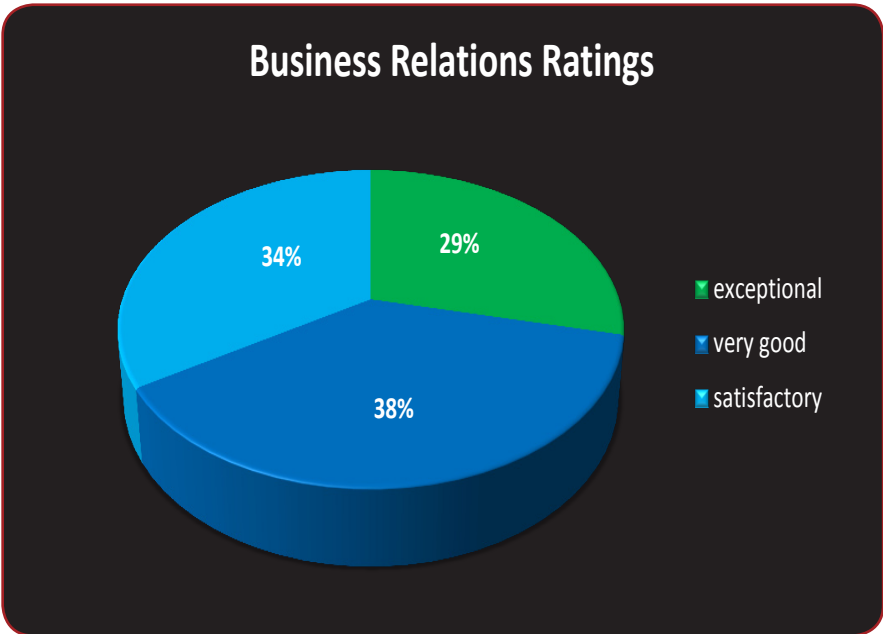


**Accountability and Consistency**

Spectrum takes our responsibility to provide our clients a high quality product seriously. We hold ourselves accountable to exceed your expectations by filling positions with competent, qualified health professionals in a timely manner.

**Superior Customer Service**

Spectrum has an integrated structure of strategically placed corporate headquarters and regional offices that allows us to be within proximity of our customers. Members of our Management Team regularly make site visits to ensure your needs are met.



Our recruitment, credentialing, recredentialing and accounting staff are regionally structured to be intimately familiar with our customers' unique needs and offer consistent, high quality service.

**Accessibility**

We can work with our clients to offer our services under a variety of different contracting vehicles, including: Federal Supply Schedule, Small Business Partnerships, Disabled Veteran Owned and CSAs.

**Proven Excellence**

Spectrum has been awarded the Joint Commission's Gold Seal of Approval four consecutive times, demonstrating our commitment to providing and continuously improving quality services.

Chart Source Summary: Corporate CPARS Data as of 12/2010

Using the Federal Supply Schedule 621I for Professional and Allied Healthcare Staffing Services is as

# EASY AS 1-2-3

**1. IDENTIFY NEED**  
Define Role, Develop Performance Work Statement (PWS) and Quality Assurance Plan (QASP)

**2. FORWARD PWS, QASP**  
Via Service-Specific Guide: Contracting Office, Medical Logistics, Managed Care Office or Business Operations Department

**3. SECURE SERVICES**  
Through Contracting Office: Base Contracting Office or Service-Specific Contracting Offices

*Spectrum can serve you in all the SINs on the 621I Professional Heal Care Services Schedule*

Contract Period: September 1, 2003 - August 31, 2013  
Contractor: Spectrum Healthcare Resources, Inc. (SHR)  
12647 Olive Blvd. Suite 600  
St. Louis, Missouri 63141-6346

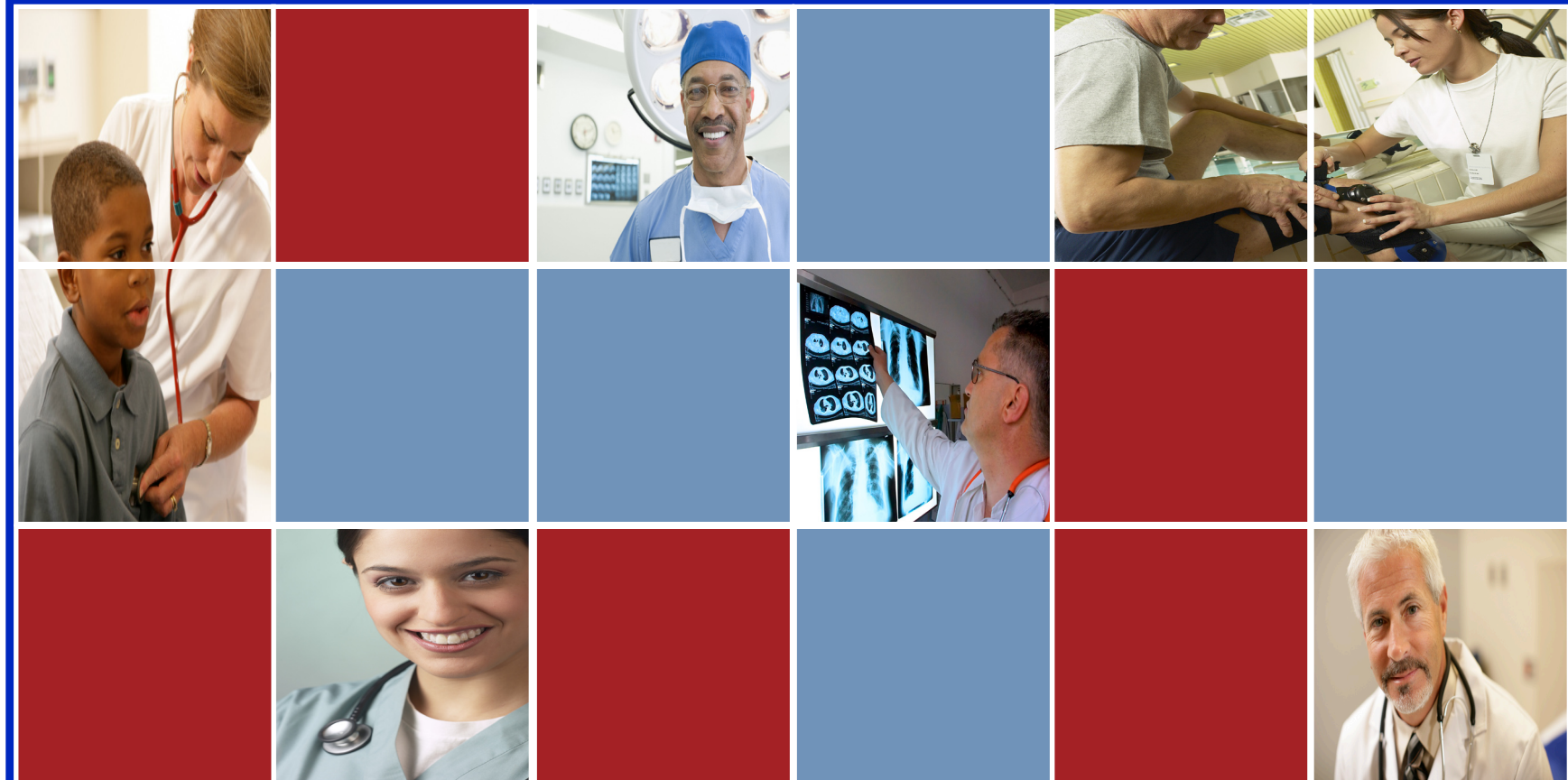
Business Size: Large  
TIN: 43-1698884  
NAICS Group 561320  
Product Service Code: Q  
Contract Number: V797P-4530a



*Spectrum Healthcare Resources has earned the Joint Commission's Gold Seal of Approval.™*

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